



## PRICE LIST: Air Sports/Components 2022

Dear business partners,

As you have probably already learned from the media and from your own experience, **the prices of raw materials are increasing rapidly at the moment**. The prices of our most important materials - metals - have risen particularly sharply in the past year, and there is currently no sign of the market calming down. On the contrary, high demand combined with poor availability is currently causing problems in the supply chains, so that delivery dates and prices are often just written in the stars. In addition, rising energy prices and freight costs are also hitting us hard.

Thanks to forward-looking planning, which filled our materials stocks as well as possible at the start of the crisis, we have been able to leave the **prices for our components unchanged since the beginning of 2020** and the prices for our **products unchanged since the beginning of 2021**. However, we have had to bear the drastic price increases in the last six months ourselves and therefore see ourselves forced to **make a price adjustment for 2022**. For all details please refer to the AUSTRIALPIN price lists 2022 in the appendix.

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### CURRENT PRICES STILL VALID

In order not to present you with a fait accompli, you still have the **opportunity to purchase at 2021 prices** under the following conditions:

- Ordering **in-stock items** until **December 20, 2021**.
- Order of **non-stock items** until **September 30, 2021** with fastest possible delivery. (Special items and bulk orders above your current monthly requirements are subject to approval by our management).
- Orders for components with **HPC coating** until **August 31, 2021** for fastest possible delivery.\*

*\*Special items and bulk orders above your existing monthly requirements subject to approval by our management.*

Thank you for your understanding and for your good cooperation during these challenging times. We hope for a normalization of the supply situation as soon as possible and look forward to continuing our successful business relationship in the future.

Best regards,  
The AUSTRIALPIN-Team

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The new Data Protection Law of the European Union (GDPR) sets new standards for the transparency and responsibility of companies which work with and process personally provided data. We take this opportunity to inform you about the protection of your personal data as well as about the rights you have as regards receiving this newsletter.

The protection of your data is of great importance to us. Thus, it goes without saying that the personal data you provide us with is not supplied to any third party. You can at any time make use of your right to correct (update) the data, obtain information regarding the data or delete the data. Simply send us an e-mail with your specific request to [datenschutz@austrialpin.at](mailto:datenschutz@austrialpin.at).

In what context, to what extent and for which purposes we and our business associates process the data obtained from you, can be found in our [Data Protection Declaration](#).

If you want to [unsubscribe](#) from this newsletter, please send us an e-mail.

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with best regards  
your AUSTRIALPIN team

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